

# waytoGROW

March 1 - June 30, 2012

Keep growing to earn rewards! Independent Sales Directors and Independent Beauty Consultants can be rewarded during *Dare to Dream!*<sup>SM</sup> Seminar 2012 for unit growth. Rewards are based on increasing the unit's size by 10 percent each month from March 1 – June 30, 2012.

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## Seminar Rewards



Independent Sales Directors who complete their *Way to Grow* goal at least **three** of the four months from March 1 to June 30, 2012, will receive an invitation to the *Way to Grow* Luncheon and a name badge ribbon –**along with all of their contributing unit members** with at least one new active\* personal team member. Plus, all luncheon attendees will receive a one-of-a-kind bonus bracelet.

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## Bangle Bracelet Rewards

Each month in which an Independent Sales Director achieves her *Way to Grow* goal, **each contributing unit member** will receive a glamorous bangle bracelet for every new active\*\* personal team member she adds! The bracelets come in three coordinating designs that can be worn alone or together for maximum impact. For example, if a unit member adds three new active\*\* personal team members in December, and the unit has achieved the December *Way to Grow* goal, she'll receive all three bracelets. Add more and receive more bracelets! *Note: Bracelets will be earned and mailed in this consecutive order: 1) silver bangle 2) rose-gold bangle 3) yellow-gold bangle. The pattern will repeat as more bracelets are earned.*



Coordinating bangle bracelets

Independent Sales Directors also will receive a bangle bracelet for each new active\*\* personal team member they add each month when their monthly *Way to Grow* goal is achieved.

## Know Your Goal

The monthly unit goal will be calculated based on the number of non-terminated unit members as of the last day of the prior month. Please note that the monthly goal should be rounded to the nearest whole number. For example, if your *Way to Grow* goal is 1.4 new unit members, you need only add one. If your *Way to Grow* goal is 1.5 new unit members, you must add two. Also, a minimum of 24 unit members will be required to achieve the *Way to Grow* goal and receive rewards.

***Make it your passion to pass on the dream!***